Review Questions

***Chapter 7: Review Questions***

*These questions are designed to help you understand this chapter’s concepts and express your understanding in your own words. For answers to these questions, please refer to Appendix B: Review Questions.*

1. Identify eight factors that shape interpersonal attraction.
2. Diagram and label the developmental stages of the rise and fall of relationships.
3. What are the three competing dialectical tensions in interpersonal relationships?
4. Define content messages.
5. What elements make up the dimensions of a relational message?
6. Define metacommunication and provide three examples.
7. Describe two models of self-disclosure.
8. Identify the guidelines for appropriate self-disclosure.
9. Is there such a thing as a “good lie”? Explain your answer.

**Chapter 7: Answers to Review Questions**

*Your answers should include the following points:*

1. *These factors should include the characteristics of appearance, similarity, complementarity, reciprocal attraction, competence, disclosure, proximity, and rewards.*
2. *Figure 7-1 in this chapter clearly designates these stages.*
3. *Connection versus autonomy, openness versus privacy, predictability versus novelty*
4. *Messages that focus on the subject being discussed*
5. *Affinity, respect, immediacy, and control*
6. *Messages that refer to other messages. Examples could include sarcasm, hints, and messages with more than one meaning.*
7. *See the discussion of the social penetration model and the Johari Window.*
8. *See the checklist on self-disclosing effectively and the seven characteristics of effective self-disclosure.*
9. *While answers will vary, the definition of and justification for altruistic lies should be included.*